



REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 6/21)

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER: SMART REAL ESTATE (Brokerage firm name)
 REFERRING AGENT (if any): Test (Associate-Licensee)
 Address 10427 PINION TRAIL, ESCONDIDO CA 92026
 Phone (858)414-3661 Fax _____ E-mail info@sretools.com

RECIPIENT BROKER: _____ (Brokerage firm name)
 RECIPIENT AGENT (if any): _____ (Associate-Licensee)
 Address _____
 Phone _____ Fax _____ E-mail _____

PRINCIPAL: _____ (Client or Customer name)
 Address _____
 Phone _____ Fax _____ E-mail _____

AGREEMENT:

In consideration for receipt of the referral of Principal from Referring Broker, Recipient Broker agrees to pay Referring Broker as follows:
 \$ 30.000 % of the total gross compensation earned by Recipient Broker (based only upon the Principal's side of the transaction), OR
 \$ _____ as follows: (i) the event specified below occurs no later than 12 (or _____) full months from the date of this
 agreement; and (ii) compensation is payable upon recordation of deed or other evidence of transfer resulting from the event specified
 below (whether closing occurs during or after the expiration time).

- Enters, or has already entered, into Contract to Buy _____
- Enters, or has already entered, into Contract to Sell _____
- Enters, or has already entered, into Contract to Lease _____
- Other _____

Other terms: _____

Date: _____
REFERRING BROKER:
SMART REAL ESTATE
 (Brokerage firm name)

By _____
 Its Broker Office Manager (check one)
ANDREW PARKER
 (Print name)

Referring Broker
 Lic. # _____
 Tax ID # _____

Date: _____
RECIPIENT BROKER:

 (Brokerage firm name)


By _____
 Its Broker Office Manager (check one)

 (Print name)

Recipient Broker
 Lic. # _____

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

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RFA REVISED 6/21 (PAGE 1 OF 1)

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